

# Kansas Legislative Office of Information Service

## Report to the Legislative Coordinating Council

### April 30, 2026

## Background

The existing Dell hardware lease will expire on December 1, 2026. To maintain operational continuity, a workstation refresh is required for Legislative Administrative Services and legislative agency staff.

This refresh will include the procurement of approximately:

- 420 computers
- 515 monitors
- Associated peripherals (keyboards, mice, and video conferencing components)

## Considerations

KLOIS recommends transitioning from a leasing model to a purchase (ownership) model for workstation hardware. Key benefits of an ownership model include:

- Reduced time and administrative effort associated with RFQ/RFP processes
- Lower total cost of ownership (TCO) by avoiding financing and lease-related charges
- Greater flexibility in future refresh-cycle funding and mitigation of budgetary “price shock”
- Reduced exposure to supply chain disruptions
- Elimination of time-sensitive logistics associated with returning leased equipment

## Recommendation

KLOIS recommends purchasing workstation hardware directly from the manufacturer under the existing state contract, rather than entering into a new lease agreement. This procurement approach was successfully used during the most recent hardware refresh for legislators and resulted in measurable cost savings.

## Request

**KLOIS requests funding of \$930,000 for workstation refresh.**

This estimate is based on:

- Prior expenditures from the 2022 hardware refresh cycle
- Preliminary pricing discussions with manufacturers

Adopting a purchase model is projected to result in approximately \$100,000 in total cost of ownership savings over the lifecycle of the equipment.